# Michael Stevens

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Check me out on LinkedIn
Check out my Portfolio

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Leveraging 7+ years of expertise to create authentic marketing experiences in the digital landscape

#### **SKILLS**

- Copywriting
- SEO/SEM
- Blogging
- Graphic Design
- Video Editing
- Landing Page Design

#### **DESIGN TECH STACK**

- Adobe Illustrator
- Adobe Photoshop
- Adobe Animate
- Adobe After Effects
- Adobe Premiere Pro
- Hootsuite
- Google Analytics
- Google Sheets/Excel
- Google Ads
- Wordpress
- Canva
- Facebook Ads Manager
- Mailchimp

# **CERTIFICATIONS**

- Google Ads Display
- Google Ads Measurement
- Google Tag Manager
- Hubspot Social Media
- Hubspot <u>Inbound Marketing</u>
- Hubspot Content Marketing

### **EXPERIENCE**

# Social Media & Community Specialist | ProcedureFlow

NOV 2022 - SEP 2023

- Developed & executed the user community strategy
  - o Grew Slack community following by 30% within 3 months
- Created & implemented organic social media strategies on Facebook, LinkedIn, Twitter, and YouTube
  - o Grew the LinkedIn following by 15% within 3 months
  - Established trust with online prospects which led to leads
- Designed & edited images and videos, using Adobe Illustrator
  - Maintained a 6% average engagement rate in LinkedIn
- Published & edited videos, using Adobe After Effects & Premiere Pro
  - Developed standard sets of introduction animations

# Social Media Specialist | ElectroNeek

SEP 2021 - NOV 2022

- Outline & implement the social media strategies on Facebook, Instagram, LinkedIn, Twitter, Quora, Reddit, and YouTube.
  - o Grew Instagram following by 357% in 4 months
  - o Grew LinkedIn following by 225% in 4 months
- Lead community engagement activities
  - o Increased organic profile reach by 5.4 million on Instagram
- Design & edit images and videos using Canva, Figma, and Photoshop
  - Maintained a 5% engagement rate across all platforms

## Marketing Development Manager | Dear Snackers

MAR 2021 - SEP 2021

- Developed & executed omni-channel marketing campaigns
  - o Increased social media engagement by 70% in 3 weeks
- PPC campaign development with Facebook Ads & Google Search Ads
  - Achieved a 5% click-through-rate on ads
- SEO analysis, strategy development, and SEO research
  - Increased organic traffic by 14.29%

#### **EDUCATION**

#### **BrainStation | Diploma in Digital Marketing**

SEP 2020 - DEC 2020, Vancouver, BC

# Canadian Tourism College | Associates in Hospitality Management

SE 2014 - 2015, Vancouver, BC